



Unlock the Power of CFTEA Credits with SJC

Presented by:
Kyle Hall | Director of Online Admissions
khall@sjcme.edu



CFTEA and SJC

CFTEA & SJC: Partners in Banking Education



- CFTEA and SJC have been partners since 2019, working together to help students grow and develop in the banking profession.
- We have created a unique version of our Bachelor of Science in Business Administration specifically for CFTEA students, with a concentration in banking.
- This program (and others) will accept CFTEA credits as transfer towards a degree.
- Additionally, students who are employed by banks which are members of CFTEA receive a special reduced tuition rate for all of their courses!





Transfer Pathways with CFTEA

- Continuing education is not the same for everyone, and there are multiple ways to be a lifelong learner.
- SJC Offers courses, certificates, and degrees that can help students achieve their goals.
- We will accept CFTEA credits in many ways, and in many programs.
- Overall, we accept a maximum of **90 credits** into any undergraduate program.
 - *These can be general credits, or they can **all be CFTEA credits!***

Courses

-Take **any course** that we offer without applying to a degree program.

-Multiple special topics courses available.

-Program Director

Recommendation: *Business Ethics*
(Community-based learning course)

Certificates

-Complete shorter certificate programs.

-Step further into a degree, or stop here.

-Spotlight Certificate: *Leadership of Self & Others* (includes *Psychology and Sociology* courses)

Degrees

-Earn an advanced degree as the next step in your career.

-Continue further with post-graduate options.

-Most Popular Program: *Master of Business Administration in Leadership*

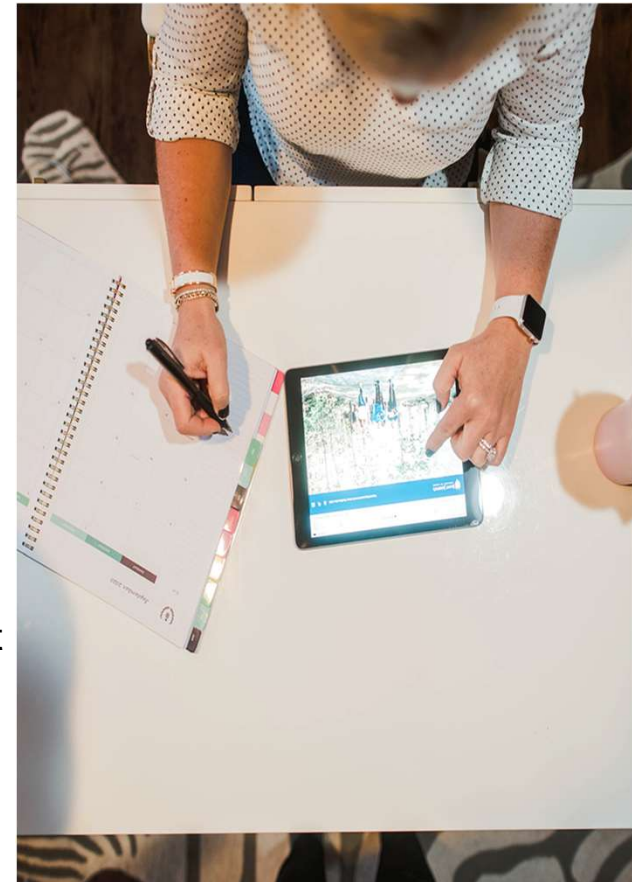


Why SJC?



Flexible Course Structure

- Start dates five times per year, with 10-week terms.
- Take 3 to 12 credits every term, based on schedule and needs.
 - *3 to 6 per term for graduate programs.*
- Complete these 100% Online programs quickly and earn a degree faster!
 - *Courses and materials are accessible from anywhere at anytime.*
- Many of our students work full time and have other responsibilities, but are still able to complete their program without difficulty.
- Weekly due dates, but no live requirements.
 - *Students do coursework at whatever time works for them.*





Affordability

- The cost of college education is a concern that is forefront in the minds of most students.
- SJC strives to keep in line with our mission and core values and provide affordable educational options to students whenever possible.
- All pricing is done per-credit, and most courses are 3 credits.
- All employees of CFTEA-member banks receive a special, reduced tuition rate as part of our partnership!

Regular Cost

Undergraduate

-\$390 per credit.

-\$1170 per course.

Graduate

-\$609 per credit.

-\$1827 per course.

CFTEA Special Rate

Undergraduate

-\$331 per credit.

-\$993 per course.

Graduate

-\$519 per credit.

-\$1557 per course.

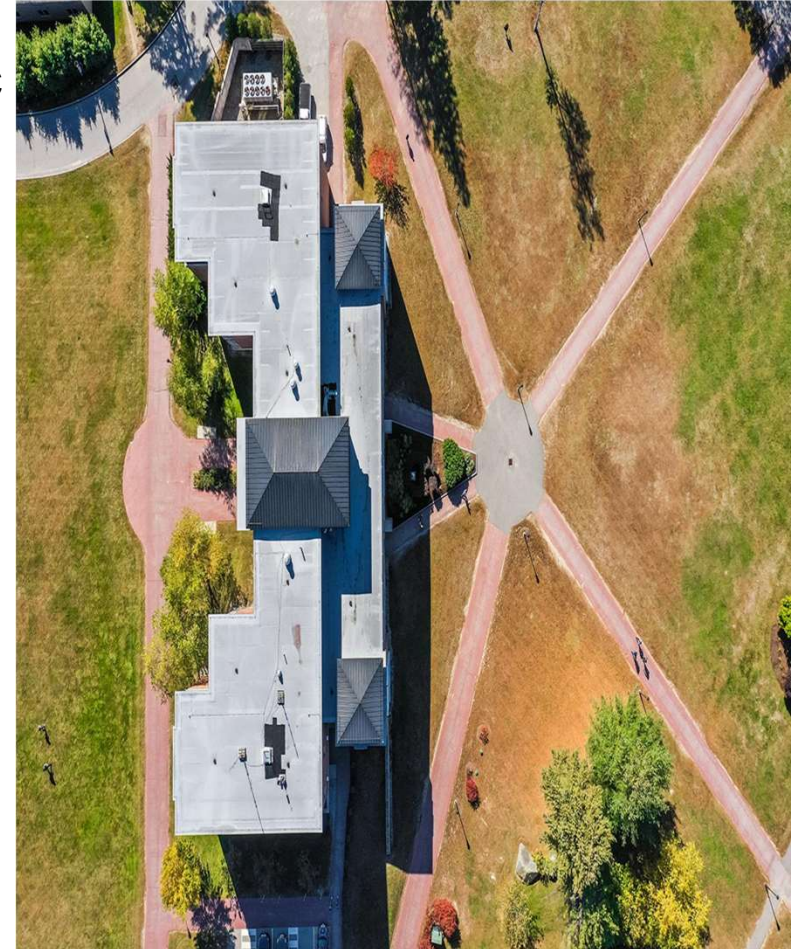


BSBA: Banking



BSBA-Banking at SJC

- The curriculum was jointly developed by professionals from SJC and CFTEA.
- The program aims to provide students with sound analytical skills which are necessary to become an effective supervisor or manager in the banking industry.
- Students are intended to apply credits earned through CFTEA.
- The program requires 120 total credits:
 - *42 General Education credits*
 - *36 Core Business credits*
 - *30 Banking Major credits (all must be from CFTEA)*
 - *9 Business Elective credits*
 - *3 General Elective credits.*



CFTEA Transfer Courses



- The following courses have been selected to meet SJC's requirement of 30 Banking Major credits:
 - B1074 (*formerly B1350*): Money and Banking
 - B1370: Principles of Banking
 - B9121: Business Communication
 - **Or** B1865 (*formerly B1870*): Written Communication **and** B5465: Verbal Communication
 - B1080 (*formerly B3670*): Legal Foundations in Banking (*formerly Law & Banking Applications*)
 - **Or** BA302: Legal Environment of Business II
 - B4310: Supervision
 - B6350: Commercial Lending
 - B6920: Analyzing Financial Statements
 - B7008: Consumer Lending
 - B6050 (*formerly B7820*): Residential Mortgage Lending
 - **Or** B6047 (*formerly B7880*): Real Estate Finance
 - B7740: Marketing for Bankers





Applying and Acceptance



Online Application

- Apply anytime!
 - *Free to apply*
 - *Quick to complete*
 - *Easy to submit*
- Work with your Admissions Counselor
 - They will assist you with your application, enrollment, and course selection.
- Have your transfer credits evaluated and learn:
 - Which courses transferred and what you have left.
 - How long it will take you to finish your degree.
 - A personalized cost estimate to complete your degree.

Visit: www.sjcme.edu/apply





Questions?





Thank you!



Saint
Joseph's
College
of Maine