

A Learning and Development Non-Profit Community

No. 2 2022 <u>THANKS</u> SHARING! Spotlight



Academic Year Ends 5/31/2022.

Expecting a certificate, certification or diploma? <u>Contact Tammy in our</u> office to confirm completion.



Our students have the best career stories! A huge thank you to our 2022

students sharing how they benefited from CFTEA courses. Discover their stories today!

- Carole Maris (Bath Savings Institution)
- Colleen MacArthur (Northway Bank)
- Adam Bowman (TowneBank)
- Casey Bailey (Northfield Savings Bank)

Plus: <u>Growing Forward: An Interview with Joe</u> <u>Happnie (CFTEA Board Member and</u> <u>St. Joseph's College Alum)</u> "A lot of what you learn at college is theoretical and those teachings are essential to establishing a foundation and supporting the development of future career skills.

CFTEA takes it a step further..." How? Discover in our News article at <u>cftea.org.</u>



Upcoming Virtual Classrooms

Looking for an engaged live experience? Don't miss out on our virtual classrooms!

<u>April 2022</u>

Resilience in Challenging Times Virtual Classroom



How, so many of us wonder, are we supposed to cope with so many obstacles blocking our way forward?

One way is to call upon an age-old characteristic that enables us to weather adversity: resilience. Resilience is the ability to roll with the punches, "because if you're brittle, you'll break," said Pauline Boss, professor emeritus at the University of Minnesota and author of the recently published book, "The Myth of Closure."

The key to handling stress is not to avoid it, but to find methods to work with it without losing resolve. This course is designed to give participants the tools they need to identify workplace stressors, end selfdeprecating talk, build communicative workplace structures, and calmly deal with change. Join <u>Annette Wilson from TowneBank as she guides</u> <u>participants through this relevant topic.</u> Navigate to cftea.org > Courses > Filter for Virtual Classroom.

Available May 2022

Fundamentals of Consumer Lending Virtual Classroom starts 5/4/2022 with Amanda Brooks from Bar Harbor Bank and Trust



Questions about our offerings? Contact us at 888.366.3242 or complete the <u>Contact form</u> on our website—<u>cftea.org</u>.

No. 2 2022



A Learning and Development

Community



Guided Learning Course Options

Students with independence and space to learn will make them

happier, and the happy learner is more likely to engage in learning what they need to do their job better, but also to prepare for the future by exploring and developing new skills and interests.

Take the next step by choosing a Guided Learning course that unlocks your career opportunities. Our three credit courses may transfer toward college credit and apply to the **Bachelor of Science in** Business Administration with a Banking Major! Ask our office for details!

Click on any topic to gain detailed course and pricing information as well as what certificates, certifications, and diplomas these courses apply toward.

Accounting, Financial Accounting, General Analyzing Financial Statements Banking Today **Business Math** Commercial Lending Consumer Lending **Deposit Accounts & Services** Fundamentals of Consumer Lending Fundamentals of Mortgage Lending Fundamentals of Real Estate Appraisal Fundamentals of Small Business Banking Human Relations Human Resource Management Legal Foundations in Banking Local Collectors Training <u>Management</u> Marketing Money and Banking Principles of Banking Quality Service Residential Mortgage Lending **Statistics Supervision** Today's Teller Understanding Banking Products Written Communication

Trends in Training 2022 Predictions

With the continued evolvement of technology, a global pandemic, and a new generation settling into the workplace, the Learning and Development industry isn't the same and the needs are unique.

It has never been more important to maintain resilience and flexibility in organizational settings. And finding ways to anticipate changes – such as trends in the training industry - can help with that. How can a training strategy be adjusted to you stay on top?

- 1. Training to accommodate a pandemic continues.
- 2. Focus on soft skills training (leadership, onboarding—<u>Your Role as a New Banker</u>, etc.)
- 3. Millennials continue as the largest generation in the US workforce, with Gen Z increasing.
- 4. Individualized training and microlearning improves focus and meets trainee's unique needs.

By understanding trends and anticipating organizational needs, you can be better equipped to provide and engage in optimal training.

Updated: Frauds, Scams and Cons

 What is a QR Code Scam? That is the latest information added to this course. And it is getting rave reviews!

"I have had fraud training in the past but nothing compared to the depth of this course. This course will help me be able to detect fraud from account opening to elder abuse. I think this course really covered fraud on a multitude of levels which included the stock market, social engineering, malware, adware, email, CIP, OFAC, and so many more! I feel like I have a much better understanding of the severity and the money that is lost in the scams and how important our role on the front line to help combat 2 fraud!"



Are you an employee at a bank, credit union, or other financial institution? Is your employer affiliated with the CFTEA? If so, **we have a special offer for you.**

Earn your degree for less with SJC online.

What should I know?

SJCME.EDU/ONLINE

- Reduced tuition rate. Employees of organizations who are affiliated with the Center for Financial Training & Education Alliance (CFTEA) will qualify for our reduced, partnership tuition rate for all online, for-credit courses. <u>This reduction amounts to an approximate 15% savings.</u>
- What kind of online programs do we offer?
 - BSBA with a Banking major -- Saint Joseph's College offers a unique and relevant-to-you online Bachelor's of Science program in Business Administration with a Banking major. If you have not yet earned your Bachelor's degree, this could be a great option for you! The Banking major in our Business program consists of CFTEA courses - meaning if you've taken classes through CFTEA before, you may already have credit that can transfer in to our program. We can also accept up to 75% of the 120 credits required in transfer, so if you've attended college before, those credits could count too!
 - MBA, Leadership MBA, and Master of Accountancy degrees -- Already have your Bachelor's? Consider earning your Master's degree online with us instead! We offer a Foundational MBA for those who have broader content interests, a Leadership MBA for those with management and executive-level career goals, and a Master of Accountancy degree if you'd like to pursue a numbers-focused career. No GMAT scores are required for admission!
 - Other Bachelor's degrees, Master's degrees, and Certificates -- To see a full list of our online offerings, please visit sjcme.edu/online
- Learn online, but not alone. Saint Joe's courses let you determine the time and location of completing your work. With no live component for any of the degrees listed above, you can fit our structured courses into your busy schedule, wherever you are.
- You'll be fully supported. Your admissions counselor will assist you through the application process right through to your first enrollment. After that, you will be assigned a dedicated student support specialist who will provide guidance on course selection and act as a mentor as you complete your degree.
- Quick and easy application process. We offer rolling admission and have no application fee. Admissions requirements vary by program and by level (Bachelor's vs. Master's). Your admissions counselor can tell you more. Schedule an appointment today to talk with a counselor via calendly.com/sjconline **or** start a free application right now via sjcme.edu/apply

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