

## It is almost Student Award time!

The deadline for completing courses to receive certificates, certifications and diplomas is May 31, 2021. Questions? [Contact Tammy](#) in the office.



Looking to start your journey? Check out our [educational career paths](#) to begin the conversation today by taking the first step into a larger world.

## Webcourses—Safe and Flexible

[Modern Supervisor](#) Starts 4/7/21

[IRA Q & A](#) 4/7/21

[Quality Service](#) Starts 4/14/21

**CHECK THIS OUT!**



**Guided Learning Sale**  
**(10% off Course)**  
**March 1—31, 2021**

## spotlight.

### Supporting Retirement Goals During Tax Season

Reserve your spot early for great IRA content that works best for your schedule. April 15th is almost here!

To assist in guiding customers, employees at financial institutions are better prepared to navigate the options and provide direction (not advice) when they have the appropriate training on IRAs and Qualified Plans.

*New!* April 7, 2021  
9:00am – 11:00am  
IRA Q & A – Ask an Expert

*New!* IRA Fundamentals  
Self Paced

*New!* Traditional IRA Overview  
Self Paced Online

*New!* ROTH IRA Overview  
Self Paced Online

*New!* IRA University  
Instructor Led Online  
Starting 2/24/2021

*New!* IRA University  
Instructor Led Online  
Starting 4/28/2021

September 13-15, 2021 LIVE  
Ascend 2021 Conference  
Portland, Maine



## Expanding from Live to Virtual!

March 24, April 7, 14 & 28, 2021  
1:00pm-4:00pm  
Communicate with Confidence,  
Comfort & Conviction

Looking to complete a verbal  
communication requirement for your diploma?



Join Lee Szelog for  
an engaging and  
powerful virtual  
seminar!



**#WhatIsMyWhy**  
**JOLINE OBIE**  
**NORTHEAST BANK**

"I use CFTEA to help with staff development. It is my go to site to recommend courses that will move employees forward in their careers. I like it because you're working with other bankers so you're able to really bounce ideas off one another and get the most out of the class."

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## **NEW** Modern Banking Representative

An affordable, engaging and relevant certification in today's banking world. \$499 (self paced online)

The courses in this certification include:

- Banking Today
- Legal Foundations in Banking
- Quality Service
- Fighting Fraud: Top Ten Scams Targeting our Nations Seniors

This material provides knowledge and confidence for those seeking to understand how their role within a financial institution relates to other areas of the organization and those they serve. Those new to financial institutions gain insights into their industry and career.

To support training budgets and reduce assessment anxiety the certification exam includes CFTEA replay, a second attempt opportunity at no additional charge.

Click the button below to see a quick video tour of the Certified Modern Banking Representative or see our news page for the latest insights.

**Online Certified Modern Banking  
Representative courses**



Questions about our offerings?  
Contact us at 888.366.3242 or  
complete the [Contact form](#) on  
our website— [cftea.org](http://cftea.org).