



Instructor: Vin DiCara

ADVANCED BUSINESS ANALYSIS AND BUSINESS FINANCE—Course # 6001L STRUCTURING COMMERCIAL LOAN PACKAGES—Course #: C6053L

Comfort Inn, 213 Paine Turnpike N., Montpelier, Vermont

DECEMBER 3 & 4, 2019—8:30AM—4:30PM

Presented by DiCara Training and Consulting, LLC

course description

Designed for experienced lenders and others with previous credit analysis training. Retail lenders, branch managers, assistant branch managers, commercial lenders and credit analysts.

This program assists private and public sector lenders in analyzing credit worthiness of businesses. During the program, participants will learn how cash is generated and used by enlisting businesses as well as how to develop and analyze financial projections. Time will be spent discussing particular techniques required to analyze start-up businesses.

Throughout the program, actual case studies will be used to demonstrate the credit analysis methods of finance professionals. At the program's conclusion, participants will be able to identify the strengths and weaknesses in businesses and be able to structure effective financing packages.

Course also includes:

- Understanding repayment ability
- How to value collateral
- The use of loan covenants
- Using subordinated debt financing in combination with bank and other senior debt
- Seasonability and cash-flow impact

how to enroll

Enroll online at our website, CFTEA.org under Lending.

how class works

Course session is conducted live with multiple case studies. Please bring a business calculator. This course is part of Certified Business Credit Analyst.

tuition

\$480 per participant. Lunch and materials are included.

withdrawal policy

CFTEA withdrawal policy is outlined within our latest catalog and on our website. Before class begins the enrollment may be transferred to another student with the approval of the student's employer and the CFTEA office.

Certified Business Credit Analyst

- Fundamentals of Credit Analysis & Business Finance—
10/15 & 10/16—Montpelier, VT
- Advanced Credit Analysis & Business Finance—
12/3 —Montpelier, VT
- Structuring Commercial Loan Packages
12/4—Montpelier, VT
- Principles of Banking or Banking Fundamentals

Looking for this course in your local area?
Contact the CFTEA office for details.