

NAME: _____ Month/Day of Birth: ____/____

Organization: _____

Email address: _____ Tel# _____



The **ABA Certificate in Commercial Lending** focuses on financial statement analysis and commercial lending, will familiarize lenders with both audited and unaudited statements, and fill any gaps in your understanding of credit analysis and underwriting. Pre and post-tests allow seasoned lenders to test out, and more importantly, let the industry know you are "credit trained" and ready to bring in new, qualified business.

REQUIRED COURSES:

GRADE	DATE COMPLETED	COURSE	DELIVERY OPTIONS				
			L	W	SP	ILO	GL
		Level 1: Understanding Business Borrowers			●		
		Level 2: Analyzing Business Financial Statements and Tax Returns			●		
		Level 3: Analyzing Personal Financial Statements and Tax Returns			●		
		Level 4: Qualitative Analysis and Determining a Credit Risk Rating			●		
		Level 5: Loan Structuring, Documentation, Pricing and Problem Loans			●		

The **ABA Certificate in Commercial Lending** is an equivalent of completing Analyzing Financial Statements and Commercial Lending, in the facilitated online format.

The entire Certificate in Commercial Lending program is available as a self-paced online bundled program.

L= Live W=CFTEA Webcourse SP= Self-paced Online ILO = Instructor-Led Online GL = Guided Learning

PLEASE CONTACT THE CFTEA OFFICE FOR CONFIRMATION OF COMPLETION WHEN APPROACHING COMPLETION OF A CERTIFICATE OR DIPLOMA